

Claude Richard, Strategic Advisor

Specializing in strategic financing and government relations, Mr. Richard advises organizations in the development and financing of their projects and opportunities.

Recognized for his know-how, his ability to identify the best business solutions, and his in-depth knowledge of the governmental and corporate business environment, he **accelerates the realization** of projects and opportunities, from the preliminary study to the development of strategic partnerships, up to financial structuring and the negotiation of governmental agreements.

Benefiting from his engineering background, he values the opportunities of companies of all sizes, translating and communicating the technical, technological and business aspects in order to facilitate an adequate understanding of the level of risk associated with any type of project to government and institutional authorities. Over the course of his career, he has also facilitated the setting up of companies and joint ventures in various industries.

As an expert advisor, Mr. Richard assists government ministries and agencies with economic vocations in the development and deployment of strategies aimed at attracting foreign investment.

Thanks to his vast experience at the governmental and corporate level, he facilitates the development of relations between government decision-makers and the various partners, allowing the identification of the best approach for the optimal realization of the organization's project.



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Specializing for over twenty years in strategic financing and high-level government relations, Quentus supports foreign and local companies in the **achievement** of their implementation and expansion projects. Quentus is recognized for **accelerating the government evaluation and decision-making process**, while **maximizing their financial and business commitments** as well from strategic financial players.

For an evaluation of the potential of your project, we invite you to contact us:

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