



## EXPERTISE IN STRATEGIC AND SUSTAINABLE FINANCING FACILITATING PROJECT IMPLEMENTATION

Traditionally, obtaining funding from government or strategic financial partners is a **long and complicated process**, often leading to mixed results. Moreover, the use of **advanced technologies in complex business environments**, combined with the realization of projects with significant societal and environmental impact, poses a **major challenge for investors and governments**, as they seek to understand and evaluate the technological aspects and risks associated with these projects in the new economy.

### EXPERT IN STRATEGIC AND SUSTAINABLE FINANCING

Quentus, an expert in strategic and sustainable financing, has been operating nationally and internationally for the past twenty years. Thanks to **strong government relationships**, we have successfully financed projects in **complex, technology-intensive business contexts**. Our focus area encompasses innovative technologies such as sustainable energy, cleantech, decarbonization, aerospace, life sciences and artificial intelligence.

*Quentus offers a proven approach and support in financing and bringing projects to fruition for organizations for whom time is of the essence in realizing their opportunity.*

### PROJECT STRUCTURING - THE KEY TO SUCCESS IN OBTAINING FINANCIAL COMMITMENTS

Our expertise in **project structuring**, preliminary studies, and strategic partnerships enables an **alignment** between financial requirements, advanced technologies, and international opportunities, as sought in **sustainable financing**. Our ability to **translate technological environments and business opportunities, in compliance with government policies, accelerates the securing of major financial commitments** from governments and strategic financial actors such as investment funds and corporate investors.

## AN APPROACH THAT FACILITATES ACCESS TO THE RIGHT INTERLOCUTORS AND DECISION-MAKERS

Our agility in various financial, industrial, academic and institutional **ecosystems** facilitates organizations' rapid access to the right people, decision-makers and sector experts. Thanks to our **in-depth knowledge of government**, we simplify the deployment of an optimal communications strategy, promoting and **maximizing** the obtaining of financial commitments, the development of partnerships and strategic collaborations.

## QUENTUS - FIRST-LEVEL STRATEGIC SUPPORT

With over twenty years' experience in **structuring technology projects**, in the **sustainable field**, and its **agility within the financial and governmental ecosystem**, Quentus **significantly accelerates** and **eases the process** of **obtaining financing** above and beyond traditional financing activities.



*Quentus offers a proven approach and support in financing and bringing projects to fruition.*



Claude Richard  
Expert in strategic, sustainable financing and government relations

For the past twenty years, Mr. Richard has enabled the financing of structuring projects in Canada and internationally, thanks to his extensive experience in project structuring and his knowledge of government financial environments and strategic financial players.

**For an assessment of your project's potential, please contact us:**

claude.richard@quentus.ca • téléphone : +1 (514) 232-8588  
Quentus conseil Inc. • 210- 474 McGill, Montréal, Québec, Canada H2Y 2H2