



STRATEGIC SUPPORT FOR THE REALIZATION OF OPPORTUNITIES

As a leading player for companies whose **level and speed of government engagement** are critical factors in the decision to invest in Canada, Quentus **accelerates** the government decision-making process, **maximizes** their financial and business commitments, and provides high-level **government relations**.

Quentus offers local support in the **development and strategic financing** for the **realization and financing** of new implementation and expansion projects, thanks to its experience and know-how in setting up and **developing industrial and technological subsidiaries** and joint ventures, and to its access to a vast Canadian and international financial, governmental and business network.

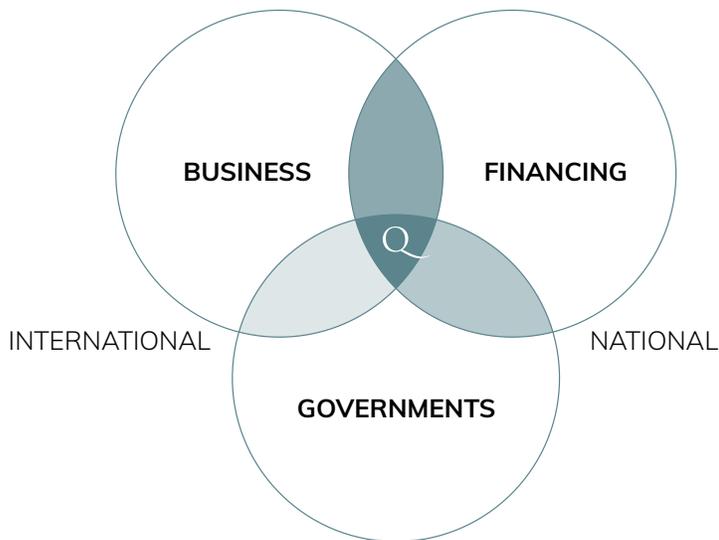
A proven strategic approach to financing investment projects has enabled Quentus to secure financial commitments of \$ 3M to \$ 200M.

Aligned with government policies, and through its in-depth knowledge of associated government programs and economic measures, Quentus maximizes the potential for **foreign and local organizations** to receive funding from government institutions and bodies, such as financial incentives, grants and specialized tax credits.

Quentus provides an **up-to-date Canadian government perspective** on economic, sectoral and business policies for investment project thanks to its extensive experience at the government and corporate levels, as well as through the contribution of collaborators at the ministerial and senior public service levels.

In complementarity with economic development agencies, Quentus provides structuring support by providing access to large-scale financing and in the development of **strategic partnerships**.





Working nationally and internationally, Quentus is at the heart of the three fundamental elements in the realization of investment projects.

Specialized in innovative technologies and projects, Quentus locally supports companies through a strategic approach in the development of joint ventures, subsidiaries or investment projects:

- Assessment of investment opportunities with regard to economic policies
- Identification of government and institutional sources of funding
- Preparation of files in accordance with government analysis criteria
- Government relations and deployment of high-level communications
- Local steering and structuring of activities preliminary to an investment
- Financial engineering and development of an optimal financial architecture
- Support in negotiating agreements with governments and institutions



Claude Richard, Strategic advisor

Specializing in strategic financing and government relations, Mr. Richard advises organizations in the development and financing of their projects and opportunities.

With his extensive experience at government and corporate level, and in the development of government joint ventures, he identifies the best approach in the optimal realization of the business investment project.

For an evaluation of the potential of your project, we invite you to contact us:

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